

		Vehicle	Format of Figures																				
Segment	Category		SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	SUV MEDIUM	
HAVAL H6 PREMIUM MKY 4D WAGON TURBO 4 1967 cc TMAPFI 6 SP AUTO DUAL CLUTCH																							
MAZDA CX-5 MAXX (4x4) MY17.5 (KF SERIES 2) 4D WAGON INLINE 4 2488 cc MPFI 6 SP AUTOMATIC																							
KIA SPORTAGE SI (AWD) (OL MY18 4D WAGON DIESEL TURBO 4 1985 cc DTFI 6 SP AUTOMATIC																							
NISSAN X-TRAIL ST (AWD) T32 SERIES 2 4D WAGON INLINE 4 2488 cc MPFI CONTINUOUS VARIABLE																							
NISSAN X-TRAIL TS (AWD) T32 SERIES 2 4D WAGON DIESEL TURBO 4 1985 cc DTFI CONTINUOUS VARIABLE																							
FORD ESCAPE AMBIENTE (AWD) ZG MY18 4D WAGON TURBO 4 1499 cc TMAPFI 6 SP AUTOMATIC																							
HONDA CR-V VT-S (AWD) MY18 4D WAGON TURBO 4 1498 cc TDH CONTINUOUS VARIABLE																							
SUBARU FORESTER 2.5i-L MY18 4D WAGON INLINE 4 2488 cc MPFI CONTINUOUS VARIABLE																							
NISSAN X-TRAIL ST (AWD) ZL MY18.5 4D WAGON INLINE 4 2380 cc MPFI CONTINUOUS VARIABLE																							
TOYOTA RAV4 GX (4x4) AS444R MY18 4D WAGON INLINE 4 2484 cc MPFI 6 SP AUTOMATIC																							
MAZDA CX-5 MAXX SPORT (4x4) MY17.5 (KF SERIES 2) 4D WAGON DIESEL TURBO 4 2191 cc DTFI 6 SP AUTOMATIC																							
HYUNDAI TUCSON ELITE (AWD) TL2 MY18 4D WAGON TURBO 4 1591 cc TCDI 7 SP AUTO DUAL CLUTCH																							
HYUNDAI TUCSON ELITE R-SERIES (AWD) TL2 MY18 4D WAGON DIESEL TURBO 4 1985 cc TCDI 6 SP AUTOMATIC																							
VOLKSWAGEN TIGUAN 132 TSI COMFORTLINE 5NA MY18 UPDATE 4D WAGON TURBO 4 1984 cc TMAPFI 7 SP AUTO DIRECT SHIFT																							
JEEP CHEROKEE LONGITUDE (4x4) KL MY18 4D WAGON V6 3239 cc MPFI 9 SP AUTOMATIC																							
VOLVO XC60 D4 MOMENTUM D MY18 4D WAGON DIESEL TURBO 4 1989 cc DTFI 8 SP AUTOMATIC GEARTRONIC																							
BMW X3 xDRIVE 20d G01 4D WAGON DIESEL TURBO 4 1995 cc DTFI 8 SP AUTOMATIC																							
AUDI Q5 2.0 TDI QUATTRO DESIGN FY MY18 4D WAGON DIESEL TURBO 4 1968 cc TCDI 7 SP AUTO S-TRONIC																							
MERCEDES-BENZ GLC 230d 253 MY17.5 4D WAGON DIESEL TURBO 4 2143 cc DTFI 9 SP AUTOMATIC																							
RFP	List Price		\$29,990	\$33,690	\$33,990	\$32,990	\$35,990	\$32,990	\$35,490	\$33,240	\$35,000	\$34,490	\$40,390	\$39,250	\$41,250	\$41,990	\$41,450	\$59,990	\$68,900	\$65,900	\$70,900	\$70,900	
On Road Cost	On Road Price (estimated)		\$29,990	\$37,416	\$37,572	\$36,309	\$39,590	\$36,733	\$39,192	\$36,890	\$38,569	\$38,304	\$44,793	\$43,547	\$45,768	\$47,071	\$46,114	\$67,298	\$78,295	\$74,279	\$79,017	\$79,017	
Retained Value	Trade in Value after 5 years		\$11,396	\$14,824	\$13,936	\$12,206	\$14,036	\$13,856	\$14,551	\$13,628	\$12,950	\$14,141	\$18,579	\$15,700	\$16,500	\$16,376	\$16,166	\$27,595	\$33,072	\$31,632	\$34,032	\$34,032	
Depreciation	Depreciation	\$ / week	\$71.51	\$72.56	\$77.13	\$79.94	\$84.44	\$73.59	\$80.54	\$75.43	\$84.81	\$78.27	\$83.89	\$90.58	\$95.19	\$98.52	\$97.25	\$124.59	\$137.80	\$131.80	\$141.80	\$141.80	
Loan Interest Repayment	Interest	\$ / week	\$20.91	\$26.04	\$26.14	\$25.27	\$27.54	\$25.56	\$27.26	\$25.67	\$26.83	\$26.65	\$31.13	\$30.27	\$29.32	\$30.15	\$29.54	\$43.03	\$50.03	\$47.47	\$50.49	\$50.49	
On Roads, Insurance, Licence & Club Membership + Registration	On Roads, Stamp, Reg, Insurance, Club Mem.	\$ / week	\$27.25	\$41.70	\$40.58	\$39.75	\$36.73	\$42.04	\$40.80	\$39.99	\$40.65	\$42.14	\$45.18	\$44.35	\$45.43	\$48.26	\$47.79	\$55.21	\$62.71	\$68.41	\$54.97	\$54.97	
	Total Standing Costs	\$ / week	\$119.67	\$140.30	\$143.85	\$144.95	\$148.70	\$141.20	\$148.60	\$141.09	\$152.29	\$147.06	\$160.20	\$165.20	\$169.94	\$176.92	\$174.58	\$222.83	\$250.54	\$247.69	\$247.25	\$247.25	
Total Fuel Cost	Fuel	cents / km	14.05	9.79	8.60	10.83	8.06	10.61	9.66	10.57	9.40	11.09	8.06	10.05	9.14	10.76	12.66	7.26	7.66	7.39	7.53	7.53	
Tyre Cost	Tyres	cents / km	1.57	1.57	2.33	1.57	1.57	2.44	2.29	2.33	2.42	1.57	2.33	1.57	2.33	1.48	2.33	2.23	1.77	2.29	2.23	2.23	
Servicing	Servicing	cents / km	9.98	8.09	8.26	6.52	7.81	8.81	8.10	10.99	7.72	9.29	8.66	6.65	7.62	12.14	11.55	13.76	8.91	13.68	14.07	14.07	
	Total Running Costs	cents / km	25.60	19.45	19.19	18.93	17.44	21.86	20.04	23.88	19.54	21.96	18.30	19.03	19.09	24.37	26.54	23.25	18.33	23.36	23.82	23.82	
	Annual Cost (\$)	Total \$	\$9,295.05	\$9,629.34	\$9,783.27	\$9,808.89	\$9,825.61	\$9,965.46	\$10,131.60	\$10,202.74	\$10,264.55	\$10,281.84	\$10,526.32	\$10,873.61	\$11,127.89	\$12,124.50	\$12,262.27	\$14,377.56	\$15,228.35	\$15,682.41	\$15,716.18	\$15,716.18	
	Total Operating Costs	Total Costs (5 years)	\$46,475.25	\$48,146.68	\$48,916.36	\$49,044.44	\$49,128.07	\$49,827.28	\$50,657.98	\$51,013.68	\$51,322.76	\$51,409.18	\$52,631.62	\$54,368.06	\$55,639.43	\$60,622.51	\$61,311.37	\$71,887.78	\$76,141.75	\$78,412.07	\$78,580.92	\$78,580.92	
	Average c/km	Total Costs cents / km	77.46	80.24	81.53	81.74	81.88	83.05	84.43	85.02	85.54	85.68	87.72	90.61	92.73	101.04	102.19	119.81	126.90	130.69	130.97	130.97	
	Average \$/week	Total Costs \$ / week	\$178.75	\$185.18	\$188.14	\$188.63	\$188.95	\$191.64	\$194.84	\$196.21	\$197.40	\$197.73	\$202.43	\$209.11	\$214.00	\$233.16	\$235.81	\$276.49	\$292.85	\$301.58	\$302.23	\$302.23	